

Scrum Alliance, Inc.
Condensed Quarterly Financial Information - Unaudited¹
(in \$000's)

	<u>2010 Quarter Ended</u>			<u>Two Months</u>
	<u>Mar 31</u>	<u>Jun 30</u>	<u>Sep 30</u>	<u>Nov 30</u>
Revenue				
Certification fees	\$ 183.2	\$ 203.8	\$ 221.2	\$ 170.0
Classes	430.1	520.6	450.3	405.9
Gatherings	206.1	39.8	72.6	163.9
Other	<u>1.8</u>	<u>1.2</u>	<u>6.2</u>	<u>5.5</u>
Total revenue	821.1	765.4	750.2	745.3
Expenses				
Staffing & organization management	305.2	237.5	276.2	183.4
Gatherings	329.5	101.8	122.2	251.6
Membership support & development	57.6	100.4	166.6	90.7
Certification program development	25.2	13.5	46.1	8.0
Professional fees	78.6	169.3	94.2	113.8
User groups	22.7	46.2	60.6	21.7
CSD	48.0	70.8	61.1	13.0
Credit card and processing fees	45.0	29.2	25.5	24.9
Office	3.7	3.4	3.9	2.8
Other	<u>63.2</u>	<u>76.0</u>	<u>143.2</u>	<u>56.1</u>
Total expenses	978.8	848.1	999.6	766.0
Excess revenue (expenses)	\$ (157.6)	\$ (82.7)	\$ (249.3)	\$ (20.7)
Unrestricted net assets at end of period	\$ 1,246.9	\$ 1,164.2	\$ 914.8	\$ 894.2

¹*Note: The selected condensed financial information presented above has been prepared by management of the organization. It is unaudited and subject to year-end adjustments. Although the information has been prepared from the organization's books and records, it is not intended to be a complete presentation of operating results or financial condition in accordance with generally accepted accounting principles, which would require additional financial statements and disclosures. This summary is presented here for informational purposes only and should not be relied upon by any party who is not closely involved in the day to day management of Scrum Alliance, Inc.*